

11/13/00

NOTICE RE: END OF LIFE NOTIFICATION FOR VIEW DOOR OPTION ON PLASMON 12-INCH PRODUCTS

Dear Valued Partner:

Please be advised that it is the intent of Plasmon to discontinue the View Door Option on all Plasmon 12-inch Optical Storage Libraries (Models 1802 and 1803) effective December 13, 2000. See attached listing of part numbers that are affected by this change.

Please advise your product managers and sales team to mark this change on their price lists. Plasmon will not accept purchase orders for the products listed above after December 13, 2000. Please make certain these are updated in your administrative system as soon as possible.

These changes are part of Plasmon's continuing efforts to provide more cost effective storage solutions.

If you have any questions, please contact your Plasmon Regional Sales Manager. For additional customer service, please dial (800) 451-6845.

Sincerely,

Ken Roberts
Vice President, Channel Sales