



January 28, 2003

Re: End of Life Notification for Plasmon's D-Series Libraries with DVD-R, DVD-RAM & CD Drives  
Replacement Product Notification for Plasmon's D-Series Libraries with Multi Drives

Dear Valued Customer,

Plasmon LMS, Inc. plans to discontinue production of the current D-Series Libraries with DVD-R, DVD-RAM and CD drives, and related product accessories, effective as of February 28, 2003. We are pleased to offer a successor product line of D-Series Libraries, which provides LVD SCSI interfaces and improved power supply configurations. The new Plasmon D-Series Libraries (designated mid-sized D-Series) will incorporate the new Panasonic Multi Drive that supports DVD-RAM, DVD-R and CD-R functionality.

General Availability (GA) for Plasmon's mid-sized D-Series Multi Drive Libraries is currently expected on March 1, 2003 for North America and shortly thereafter for international customers. Plasmon will provide more detailed information on the mid-sized D-Series Multi Drive Libraries in a separate product announcement.

If you anticipate further requirements for the discontinued D-Series Libraries with DVD-R, DVD-RAM and CD drives or related product accessories, Plasmon will be accepting non-cancelable purchase orders through February 28, 2003, with final deliveries anticipated by March 31, 2003. In the event there is limited availability of the DVD-R, DVD-RAM and CD drives, Plasmon will determine an equitable allocation method. Plasmon will provide support for the discontinued D-Series Libraries through March 31, 2008. In the event there is a limited availability of the DVD-R, DVD-RAM and CD drives during the support period, Plasmon may offer repair service, remanufactured drives or library upgrade opportunities.

Plasmon regrets any inconvenience this product transition may cause; however, we are confident that you will appreciate the added performance and flexibility offered by our successor products. Please contact your Plasmon sales representative regarding any questions you may have on this product transition or with respect to placing your final orders.

Thank you for your support of Plasmon's DVD products. We appreciate your business and we are looking forward to enhancing our relationship by providing our new and exciting D-Series Multi Drive Libraries.

Sincerely,

A handwritten signature in black ink, appearing to read "B. Eliason".

Betsy L. Eliason  
Contracts Manager

**PLASMON LMS, INC.**