



April 29, 2005

Re: End of Life Notification for Plasmon's 8000 Series 12-inch Optical Product Line

Dear Valued Customer,

Plasmon LMS, Inc. plans to discontinue new production of the current 8000 Series 12-inch Optical Product Line effective June 30, 2005. This includes all 8000 Series 12-inch optical drives and related product accessories, with the exception of LM8000 media which is not included as part of this end of life announcement.

If you anticipate further requirements for Plasmon's 8000 Series 12-inch optical drives or related product accessories, Plasmon will be accepting non-cancelable purchase orders through June 30, 2005, with final deliveries anticipated by September 30, 2005. All deliveries will be subject to availability.

Plasmon will endeavor to support the discontinued 8000 Series 12-inch Optical Product Line through June 30, 2010. If new spare parts become unavailable during the support period, Plasmon may offer repair service, remanufactured products or product upgrade opportunities.

Plasmon regrets any inconvenience this product discontinuance may cause. Plasmon's professional optical storage products, including UDO (Ultra Density Optical), 5.25 inch Magneto Optical, and DVD/CD technologies, will continue to be available to meet your evolving archival storage requirements.

Thank you for your support of Plasmon's products. We appreciate your business and are looking forward to continuing our partnership. Please contact your Plasmon sales representative regarding any questions you may have on this product discontinuance or with respect to placing your final orders.

Sincerely,

A handwritten signature in black ink, appearing to read "B. Eliason".

Betsy L. Eliason
Contracts Manager

PLASMON LMS, INC.

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